

2009



Zisser surveyed the ICPA member base in January 2009 and received 232 responses. The survey was

2009 Winter Survey Results

- Respondents were mainly Import Compliance Managers and Specialists that reported to Logistics, Supply Chain or Legal. 2/3

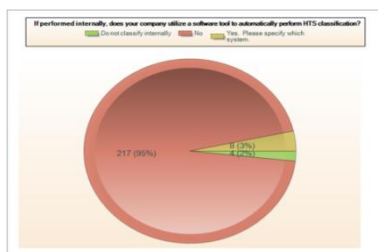
- small portion use an external agency to do their HTS Classification.
- 83% use research software; few use automated software.
- 95% of people don't use automation tools for classification; 88% don't use automation in managing their Duty Reduction Programs.

Thank you to the ICPA board and members for their support and participation in the survey.

designed to better understand practices in Import Regulatory Compliance.

How are Compliance Managers dealing with HTS

Classifications and Duty Reduction Programs?



were at the managerial level or above, and 1/4 were

Specialists/Analysts.

- Those respondents under audit were nearly as likely to owe more duties as to be found compliant: 26% are in full compliance by CBP; 21% owe additional duties; 55% were put on a Compliance Improvement Program; 19% are still undergoing the audit.
- 79% always rely on their Internal Department to classify their products; a

Download the complete survey results, at
www.tradiance.net/resources.html

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About Trādiance & Zisser
Trādiance is affiliated with the law firm of Zisser Customs Law Group, PC. Trādiance provides the first audit-ready automation tools for Import Regulatory Compliance. Trādiance guides users to precise, defensible and auditable HTS Classifications and Duty Reduction eligibility in just minutes.
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